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## A Message from Julie Menas



**M**enas Realty Company is proud to announce that we have hit an all-time high record in the number of communities we are currently managing with a total of 150! The most we have managed since we were founded in 1973. I think Andy Menas would be proud.

Our team here at Menas Realty Company takes great pride in everything they do. It's wonderful to watch how quickly and thoroughly our staff responds to the emails that come in. It's great to witness their patience as they explain how things work in a Homeowners Association.

It's an exciting time for us as we recently acquired our largest account with over 400 attached units; a high-rise community in the downtown area, and we are currently being considered to manage a community with over 800 single family homes. This year, we have also expanded into the Loma Linda area as well.

It's very important to me that we always continue to provide personalized customer service. No matter how large we might become, it will always be a priority to make each of our clients feel as if they are our only client. We do this, as we always have, by ensuring each of our team members are not over whelmed and able to provide the best possible service. Whether we take on large accounts, or small account, the Menas Realty team ensures that each homeowner is treated equally with the same respect and attention they come to expect.

Thank you all for your continued business. As always, we are here to help in any way we can.

*Menas Realty Company is moving! Be on the lookout for an official notice of our move in December. We'll be moving to 7592 Metropolitan Dr. Ste. 401 San Diego, CA 92108.*

# Renovations

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**A**t Menas Realty Company, our community managers are skillful in determining what requires improvement at our communities. Aside from the regular upkeep of communities, our community managers are experienced in determining when a bit of TLC may really make a difference. One of the easiest and most inexpensive renovations is to add mulch to the dull and empty areas of the landscape. Community Manager, Antwone Wade, recognized that one of his community's landscaping needed a little something extra special and asked the landscaper to add a sample of brown mulch. Not only did the Board love the addition, but the aesthetics of the community greatly improved with such a simple addition. Whether the improvements to your community are visible, or behind the scenes, your community manager at Menas Realty Company is dedicated to ensuring your association is consistently improving.

*Before*



*After*



# Fire Safety

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***Preparation is key!***

**A**lthough many communities we manage are in central San Diego, there are those of our communities that should take into consideration the steps to be prepared in case a wildfire should break out. Wildfires are unplanned, and can cause a detrimental amount of damage. It is the preparation however, that can save communities from total loss. Brush management plays a key role in protecting homes from wildfires. By clearing the open areas of native growth, this can decrease the risk of wildfires close to home. If you have any questions or concerns about brush management for your community, contact your Community Manager to inquire.

# Day at the Park 2018

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**T**his summer, Julie Menas hosted the Day at the Park in appreciation of her employees. We came together, played teambuilding games, ate fantastic food, won prizes, and got to know one another on a more personal level. The success of our event was made possible by the generous donations from the preferred vendors that work with our communities. A delicious taco stand and drinks were provided for us. We also enjoyed playing lawn games and an obstacle course that was a big hit! Many happy employees also walked away with gift cards and gift basket prizes. The Day at the Park was a great way to unwind and get to know one another as the company continues to grow in numbers!



## R E F E R R A L S

Menas Realty Company is a pioneer in the homeowners association management industry, and most of our business comes from referrals. Give us a call or Email us if you hear of someone interested in our services. If Menas Realty Company acquires a new account because of your recommendation, a nice referral gift will come your way! As a reminder, if ever you or your homeowners are not receiving the best possible customer service, as the CEO of Menas Realty Company, I want to know about it. I work alongside my employees, all day, every day. We are a very tight-knit group and they know I expect each of us, including myself, to provide the best possible service we can. Please either call me directly or email me as I am always connected.

- Julie Menas, President and CEO